

# David Garber

1630 SW Clay St. #10D • Portland , OR 97201  
Phone: (310) 429-6205 • E-Mail: [davidgarber@gmail.com](mailto:davidgarber@gmail.com)  
Github: <https://github.com/davidgarber>



## Objective

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Obtain an entry-level IT position commensurate with my recent technical education skills combined with my communication skills developed from over a decade in customer facing roles in sales, politics and hospitality.

## Skills

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- HTML • CSS • Bootstrap • JavaScript • JQuery • AJAX • Ember • D3 • Ruby • Rails • SQL • Git
- Pair Programming • Test Driven Development

## Experience

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### Hack Oregon Portland, OR

August 2015 – October 2015

#### Turning Data into Civic Projects

**Front End Developer**, created about page for both Behind The Curtain (Campaign Finance) and Forty/Forty/100 (Education Pathways), as well as, the team page for Crop Compass (Agriculture) in HTML, CSS and Bootstrap. Won audience award for Behind The Curtain Demo night.

### Workfrom Portland, OR

August 2015 – Present

#### Website designed to connect communities of digital nomads

**Intern**, wrote JavaScript and AJAX for search functionality. Did Quality Assurance for latest release. Verified new locations for the site. Hosted Portland International Co-Working Week.

### Verizon Wireless Santa Monica, CA

December 2013 – March 2015

#### Largest cellular provider in the U.S.

**Solutions Specialist**, exceeded sales quotas for new lines, renewals and accessories by 25%. Facilitated wireless workshops, which led to greater sales and less churn. Achieved consistently high Net Promoter Scores, often 100%. Built a loyal following of customers who required patience.

### Coda Industries Los Angeles, CA

April 2013 – November 2013

#### Furniture manufacturer

**Inside Sales Representative**, managed accounts for Overstock, Bobby Berk and One King's Lane. Oversaw production and quality control ensuring a near error-free process. Represented Bobby Berk at the Las Vegas Market with over \$50,000 in sales.

### Organizing for America Las Vegas, NV

July 2012 – November 2012

#### Presidential campaign

**Field Organizer**, organized communities in Central Las Vegas, the most important region in the state, to actively participate in the political process. Trained trainers and volunteers to host house parties, register voters, phone bank and enter data. Motivated and led individuals to help reelect President Obama.



**O'Brien's Irish Pub Santa Monica, CA** **May 2005 – April 2012**

**Multi-million dollar bar, restaurant and club**

**Manger**, in charge of operations for two entities: O'Brien's Irish Pub and Main on Main. Responsible for cost accounting and inventory management. Programmed POS, the point of sale system, to reflect changes in pricing and reconcile financial transactions.

**Bartender**, increased sales 20% year over year. Operated in a high-pressure environment while maintaining a great sense of humor. Worked directly with customers to ensure satisfaction and guarantee repeat business. Built and maintained relationships with hundreds of customers.

**Education**

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**Epicodus** **2015**

Certificate of Completion, Intensive Web Development Course

Fifteen-week, eight hours per day boot camp: Ruby, JavaScript, Rails track. Pair programming, solo code reviews and group projects involving Git and Test Driven Development.

**University of California at Los Angeles** **2004 - 2006**

Master of Fine Arts in Screenwriting

**University of California at San Diego** **1988 – 1992**

Bachelor of Arts in Sociology